

Selling

FOR SALE

Your guide to
selling property

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Your gateway:-

“bringing more Perthshire people
and properties together than any
other local agency”.

www.zoopla.com

All properties marketed through PSpC now enjoy inclusion in one of the UK's top property web sites, at no additional charge. If 7 out of 10 buyers are local, the other three are from elsewhere. Zoopla is a powerful UK website, delivering twice as much response per property as Rightmove, and particularly effective in the south east.

But it doesn't stop there; not only is zoopla a great website in its own right, but it also provides the properties for sale advertised on some of the UK's best known web sites, such as Virgin media, msn, Yahoo, Tiscali, Sky, and Timesonline.

The sale

Once a buyer is found, the same PSpC member who has guided you this far will move on to the legal work required to ensure the sale is tied up and progresses to completion with a minimum of difficulty.

Having a solicitor involved from the outset of marketing ensures that preliminary matters are dealt with at the earliest possible stage, thereby avoiding delays later.

Remember:

Only your solicitor can guide you through all stages from marketing to completion

Only your solicitor can provide you with the unrivalled PSpC marketing package. Only PSpC can offer you all the advantages of marketing through Perthshire's Leading Property Agency.



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Unlike any other selling agent, solicitors have the qualifications and experience to carry out, and guide you through, the whole process from start to finish. Solicitors in Scotland have long experience of marketing and selling property and completing the legal formalities to complete the deal. And they bring a reputation for honest dealing and professional service to a process which too often suffers from lack of regulation and less than professional practices.

PSPC and its member agencies are committed to providing exactly the service buyers need.

All PSPC member agencies have many years experience of marketing and selling property, because in Scotland solicitors have traditionally acted as estate agents as well as lawyers. In Perthshire, PSPC's member agencies sell more property than anyone else, largely because rather than resting on their laurels they have continued to be innovative and pioneering in the techniques and services they have developed to sell property effectively for their clients.

There are many questions to consider before marketing; when to sell; what to include in the sale; to buy or sell first; what the property is likely to be worth; how the local market is performing; how to get the best advertising exposure at the best price; what the sale will cost. PSPC members are better placed than any other estate agent to advise on all these points.

PSPC members can provide an estimate of all costs, including legal fees and outlays.

Only a PSPC member can secure access to the superb marketing and advertising package provided by PSPC, providing unrivalled exposure locally, nationally and internationally, and all available for a single one off registration charge similar to the cost of one advert

in local press which provides the full PSPC package for a period of one year!

Home reports

Home reports have been compulsory for all properties marketed since December 2008. The Home report must be made available to all interested buyers and contains a detailed survey report, property details and a surveyor's valuation. The aim is to ensure buyers can proceed with an interest in a property armed with all essential details about the condition of the property and its value.

The report is acceptable to most lenders and therefore avoids the need for the buyer to arrange a survey.

PSPC members can arrange the report on your behalf, as well as helping with the property questionnaire.

Marketing, The Centre

The local showroom for the biggest selection of property in Perthshire. Buyers can browse, obtain schedules, and seek the benefit of expert guidance at PSPC's city centre premises.

The Property Guide

This is Perthshire's biggest, weekly, free guide to property for sale and rent locally. Thousands of copies are distributed every week through banks, shops, supermarkets and all Scottish Solicitors Property Centres.

www.pspc.co.uk

The property web site for property in Perthshire. The best selection and the best facilities to enable buyers to find suitable properties that match their requirements. Buyers know they will find more property in all price brackets at pspc.co.uk, making it the best site for property sellers.